



## ITG<sup>®</sup> CONSULTANTS HAITI CAPABILITY SUMMARY

### UNPARALLELED EXPERIENCE

The Principals of ITG<sup>®</sup> Consultants, Inc., possess unparalleled experience in providing complex security operations, contract management, and life support services within the Republic of Haiti. Beginning with the provision of Presidential level security operations during the 1994 Operation Restore Democracy under US State Department contract, these services were provided continuously through a critical period of development within Haiti's fragile march to democracy, on to the nation's first-ever peaceful transition of power between the Aristide and Preval administrations in 1996, and beyond. We have conducted extensive security projects throughout the country in times of turmoil, civil unrest and natural disaster. Routinely conducting safe and effective security operations during public events that drew tens of thousands of Haitian citizens in an austere environment, we developed professional relationships and a reputation that established us as credible resources within the nation's critical public safety infrastructure. Subsequently conducting six additional years of multi-tiered Presidential security operations under direct contract with Haiti's Office of the Secretary of State for Public Safety, we have developed an experience base that no other American company can espouse.



### THE RECORD IS CLEAR

The leaders of ITG<sup>®</sup> have conducted thousands of miles of accident free, complex motorcade operations on the extremely difficult roads of Haiti and served honorably during numerous times of crisis in the nation. All of this has been done in a politically sensitive environment, often under intense media scrutiny, with never an allegation of human rights violations, abusive use of force, or loss of property accountability.

### HAITI IS NOT IRAQ OR AFGHANISTAN

Foreign security companies were granted the legal ability to operate in Iraq and Afghanistan because those governments established a licensing mechanism allowing this function in accordance with the laws of their nations. Haiti's Parliament has not done this. Though there are several foreign security contractors running around Port-au-Prince using "CAC" cards issued in those other countries, they provide no legal basis for operating within the sovereign nation of The Republic of Haiti. Acronyms such as IED, VBIED, SAF, BBIED, SVBIED, SBBIED and others commonly encountered in those war zones are not going to be in the common vernacular within the Haiti experience. Terms such as pilferage, theft, civil unrest, mob mentality, and desperation will be. Security is required to safeguard personnel and material resources and respond to rapidly changing conditions, but the security effort should be tailored to this environment. The "Sand Box" approach is simply wrong and clients who succumb to this approach, frequently favored by companies or individuals who have only performed security tasks one way, are wasting critical funds and resources.

### USE OF OFF-DUTY POLICE OFFICERS

Police officers in Haiti, like those in every other community on the face of this earth, attempt to use the weapons and benefits of the authority they possess while performing their official duties in seeking off-duty employment. Companies touting that they have the corner on that market in Haiti are misleading their clients. But consider this: there were reportedly just over 4,000 Haitian National Police officers serving in and around the capitol city prior to the earthquake. Today, it is reportedly difficult to muster 1,500 of them and these dedicated officers are stretched thin. At the very time the nation needs its entire public safety infrastructure, is it really helping Haiti to lure these public safety officers into private employment situations that will take them away from the real needs the country is facing? Though we acknowledge there are times where such support can provide great benefit to our clients, especially those who are serving a critical public need, this vital national resource must be used judiciously and can often be provided through official channels, fully sanctioned by the Government of Haiti.

Private security resources have been established globally precisely because governments cannot provide enough public safety resources to provide for every security need within their societies. At ITG<sup>®</sup> we will provide the security solution that best suits our clients' requirements, conforms to local law, and respects the needs of the critical public safety infrastructure. We will be assisting in providing solutions, not adding to the problems.

### DOING IT LEGALLY

As the world became aware of the tragic earthquake that struck the Haitian capital and areas beyond, many security companies rushed to speculate and dispatched personnel and weapons to Haiti. Many of them are currently operating within the nation illegally. There are only a few ways that security personnel can operate within Haiti legally. They must be under contract with



a US federal government agency possessing official country clearance and which has authorized their utilization of firearms, under contract directly with the Government of Haiti, or operating under Haitian law as a fully licensed and registered Haitian security company. Under Haitian law, foreigners cannot own and operate a security company within the nation. There are no exceptions. Under the provisions of the International Trade in Arms Regulations, an arms embargo, which has been in existence since 1991, continues to prohibit shipment of weapons to the Caribbean island nation. The last exception to that embargo was a 1996 exemption granting authority to purchase weapons destined for official Haitian public safety entities. Haiti has laws regarding the possession, carry, and use of weapons and there are specific licensing requirements that must be followed.

ITG<sup>®</sup> is partnering with a *quality* Haitian Security company that we know well and which is licensed to provide security operations legally within the nation. ITG<sup>®</sup> is supported by Haitian legal counsel and can legally provide direct consulting and management support for our clients through our Haitian partners. Every vendor and support provider we utilize in Haiti is appropriately licensed and operating legally within the country.

### **ONE STOP SHOPPING**

By leveraging the relationships we have developed within Haiti over the last 16 years, ITG<sup>®</sup> can provide our clients with *total solutions* including resources for:

- Life support to include housing, food, water, generators, fuel, and domestic assistance;
- Transportation support including fixed and rotary wing aircraft as well as passenger and cargo vehicles;
- Logistical support including procurement of local supplies and equipment where available; recruiting, vetting and managing human resources; and program management;
- Security assistance including force structure design, program management, policy development, incident response plans, evacuation and other contingency plans, licensed armed and unarmed security officers, security drivers, security awareness training and / or training of proprietary security staff.

### **NOT AN AD HOC CONGLOMERATION**

ITG<sup>®</sup> is not a business that has just entered Haiti and sought out vendors who were previously unknown to us. The resources we can bring to bear to support our clients are proven, vetted businesses and individuals we have worked with for years. We have personally benefited from the living conditions established by our life support vendor and eaten the food that was locally procured and prepared by domestic support staff that met our every requirement. Utilizing logistical and transportation support obtained through these resources not only enhanced our effectiveness to accomplish our goals, but also enhanced the quality of life of those employees who were entrusted to our supervision. Having this kind of support frees the recipient from the daily tasks associated with living in an austere environment and allows them to focus completely on their mission's core requirements.

Flight support is obtained from a fully licensed Haitian company founded in 2002 that is a subsidiary of, and directly supported by, a US based, Veteran Owned small business. That company provided direct flight support for the Presidential level security operations the principals of ITG<sup>®</sup> provided during that time as well as support for other elements of the Haitian National Police.

Private security support is provided by an experienced Haitian company that is fully licensed, actually conducts training for its staff, and has provided successful security support for many of our friends and colleagues within the nation during even the toughest of times.

### **LEVERAGE OUR RESOURCES**

ITG<sup>®</sup> recognizes the incredible needs that will be required by the many varied entities responding to this natural disaster and resulting humanitarian crisis. Government entities, NGO's and businesses who will be aiding in the recovery and rebuilding efforts will all require some level of local support. ITG<sup>®</sup> is making our resource base available and can provide the critical coordination and management efforts that are required to support the visions of our clients.

Choosing to leverage ITG<sup>®</sup>'s extensive network of resources within The Republic of Haiti is choosing to recognize Haiti's sovereignty, to operate within the nation's legal framework, and to put Haitian citizens to work. It will earn the respect of those you desire to support within the nation. Leverage a network that has already established the hallmarks of treating everyone it touches with dignity, courtesy and respect so you can focus on your core mission requirements.